

We started Fuelchief
with the simple plan of being
Leaders In Above Ground
Fuel Tanks...



Our History

Fuelchief is a family owned business that has been a long standing provider of fuel storage solutions for a wide range of industries.

- 1994 • Fuelchief (formerly part of Civilquip) has been distributing diesel tanks and accessories.
- 2007 • Advanced Fuel Tanks was established and acquired the international rights for the SuperVault™ 4 hour fire rated tank and the Pyrotector™ fire resistant tank from the USA. These tanks are fabricated in such a way that they are internationally recognised through the quality control and follow up inspection programme of the Southwest Research Institute of America.
- 2017 • Fuelchief acquire Advanced Fuel Tanks and continue to grow year on year through the development of new products and expansion into new countries.
- 2019 • Fuelchief tanks continue to be regularly specified by consultants and engineers from the outset for projects based on their quality, certification and reliability.
- BEYOND • The Fuelchief suite of products work hand in hand to provide effective solutions for all hazardous substance storage and management.

Find out more about our range at www.fuelchieftanks.com

- Fuelchief welders skilled in T.I.G welding practices.





- (L - R) Fuelchief customers from Air BP and Allied Petroleum at Fuelchief HQ

Our Story

Fuelchief is the culmination of over 40 years of quality design, innovative thinking, and construction excellence of storage and management solutions for all liquid fuels.

Launching in New Zealand, Fuelchief has rapidly expanded into successful overseas markets including Australasia and the Pacific. Continually improving, Fuelchief is driven by a desire to make the storage and management of fuel what it should be – safe and hasslefree for all involved.

With ready solutions and support globally, the Fuelchief team are dedicated to customer service, quality production, robust manufacturing and durable solutions. We always endeavour to exceed our customer's expectations.

Through constant innovation, quality sourcing and expert advice, we provide assurance and support without compromise. We stand behind every product we sell and ensure your experience from enquiry to delivery is streamlined for efficient turnaround.



- Fuelchief customers on site tour with Managing Director Joe Deck





Our Mission

Our mission at Fuelchief is to be the supplier of choice for your fuel storage solutions.

Our Values

- **G**enerate a working environment that is rewarding
- **R**esponsibility for our actions without excuses
- **O**wnership and accountability in every action
- **W**in confidence through accuracy and reliability

Our Vision

Our vision at Fuelchief is to provide fuel storage and management solutions for all industries through service, accountability and accuracy. Following our mission and values we will be the global leaders in fuel storage by focusing on quality products, safety, innovation and excellent service.

- Fuelchief DC Series tanks



- Joe Deck - Managing Director

Completing my Automotive Trade Certificate in 1992 has helped me to approach challenges across many industries by working out how something works and what can be done to improve it. At Fuelchief, we're always looking to improve, and we aim to help all our staff to approach challenges in every area of their lives the same way.

I have been favoured over many years with experiences across a wide range of industries including the Farming/Horticultural sectors, Mining and Structural and Civil Engineering. I mostly enjoy the fuel storage industry because of its wide ranging market capture bringing our team in touch with a broad base of clients faced with improving their bottom lines through being more efficient.

Our team is our strength. Every Fuelchief team member is trained to respect clients and other team members feelings and ideas. We encourage a culture of loyalty, commitment and drive, that when combined, allows us to create leverage in our markets. I am passionate about teamwork and we often get together in a safe environment where everyone gets the opportunity to have input into our great organisation and share ideas and challenges.

I believe our suppliers are as important as our client base and we respect them in return. Quality, consistency, lead-times, price and payment terms are all part of what we offer, and we need a reliable supply chain to assist and allow us to offer this great service. We are always researching other markets and great ideas and looking for innovative companies to partner with which assist us in being thought leaders in the countries in which we operate.

Over the last 30 years, we have placed 1000's of refuelling solutions across several nations and we invite you to join our long list of satisfied clients. We strive to offer impeccable service which is challenging at times but all things that are worth doing well sometimes require that little extra. Our team is ready to help by going that extra mile.

We are a team.



- Sales & Marketing storming session



- One of our offsite strategy days



Environmental Responsibility



- Joining of tanks at Fuelchief facility

At Fuelchief we are embarking on a lean journey to reduce waste in our processes of tank creation. This is a developing and ongoing process that has been a positive learning curve for us as a company.

Importance has been placed on Fuelchief to ensure that the lean processes that are in play; from in the office to out in the factory; are working to minimise the effects on the environment. For us this involves cutting down on packaging and power and other harmful wastage in our processes.

Being in the industry of tanks also means we need to make a concerted effort in our design so that when tanks are on site they are meeting stringent environmental compliances.

Our innovative tanks such as the SuperVault and our DC Series range, are all created with a self banded design thus ensuring that fuel is contained to eliminate spillage and any damage to our ecosystem.



- Fuelchief Australian facility





- Fuelchief yard



- Team in warehouse



- Fuelchief DC tank in Fiji

Corporate/ Social Responsibility

Our purpose in Fuelchief is to meet the needs of our staff, our customers and our board members. – to anticipate the aspirations of our customers and to respond creatively and competitively to meet their needs through our premium storage solutions. Fuelchief brings a culmination and wealth of knowledge, expertise and service to local and international consumers.

Our long-term success requires a total commitment to exceptional lean manufacturing standards, investment in our employees, as well as innovation and productivity. Working together effectively with a willingness to embrace new ideas and learn continuously, will allow us to be at the forefront of our industry. We believe that to succeed requires the highest standards of corporate behaviour towards our employees, suppliers, clients and the world in which we operate.

Code of Conduct

Fuelchief conducts its business with honesty and integrity and with respect for the interests of those with whom it has relationships.

Compliance & Law

Fuelchief are required to comply with the laws and regulations of the countries in which they operate.

Employees

Fuelchief ensures when recruitment is concerned that they employ and promote employees on the sole basis of the qualifications and abilities needed for the work to be performed. Fuelchief is committed to providing safe and healthy working conditions for its employees no matter of geographical location. Fuelchief believes it is essential to maintain good communications with employees, normally through company based meetings and email communication and individual and team consultation procedures.

Suppliers

Fuelchief ensures it conducts itself under regulations that are in conjunction with the country of business and that uphold the values and ethics of Fuelchief. Fuelchief works with suppliers that follow similar business practices and ethics that are fair and just.

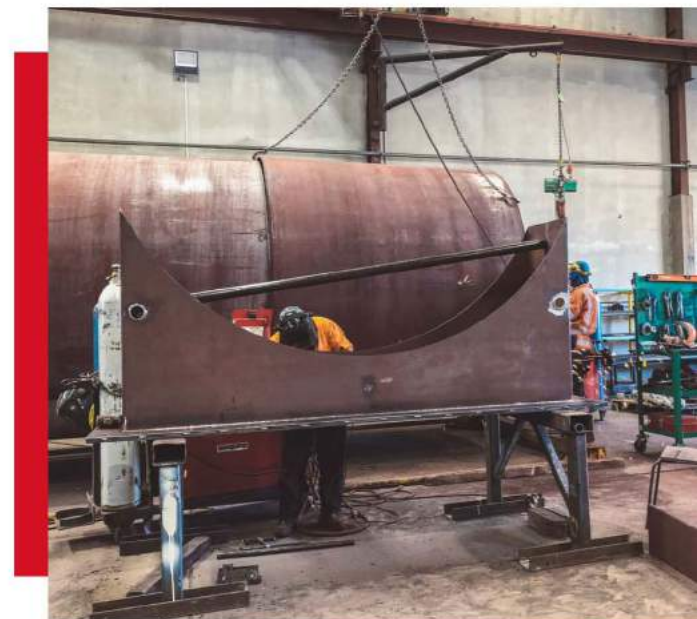
Community Activities

Fuelchief neither supports political parties nor contributes to the funds of groups whose activities are calculated to promote party interests. We are encouraged to promote and defend their legitimate business interests.

In so doing they may either directly, or through bodies such as trade associations, raise questions and discuss particular government actions or decisions. Where their experience can be useful, they are encouraged to cooperate with governments, individuals, agencies and other organisations in the development of proposed legislation and other regulations which may affect such legitimate interests of customers.

Fuelchief will always adhere to any requests made by local and international government upon consulting with their legal counsel for information, observations or opinion on issues relevant to their business, product or people and the community in which we operate.

Fuelchief is committed to product assurance and in providing products which consistently meet the needs of our clients in terms of product compliances, price, safety and quality.



- Pedestal welding for our large scale cylindrical tanks



Our Product Range

Fuelchief sells a suite of products manufactured locally and abroad. The range of products includes a selection of stationary tanks; known as the DC Series; container tanks; known as the FT, FP and FTN Series, transportable tanks; known as the TransCubes; fuel management systems: known as the Sapphire and MCS technology; AdBlue storage and Ute tanks along with a variety of custom fuelling solutions for fire-rated and aviation tanks (namely the SuperVault) as well as supporting pumps, filters, equipment and accessories.



- Fuelchief SuperVault SV4-50,000 on site



- Fuelchief DCD200 at Clyde Dam, New Zealand

Fuelchief work with clients on projects and in some cases custom solutions based on compliance recommendations. We are the sole suppliers of the 4 hour fire rated SuperVault™ tank.

Our range summarised

- **Fuel Storage** – Fire rated tanks, stationary tanks, transportable tanks, ute tanks, farm tanks, container tanks, AdBlue tanks.
- **Fuel Management** – Fuel management terminals, fuel management extras, tank level gauging.
- **Parts & Accessories** – Fuel pumping, delivery hoses, filtration, trailers



SuperVault™ & Pyrotector™

FIRE RATED & RESISTANT TANKS



- Fuelchief SuperVault aviation series tank for petroleum provider



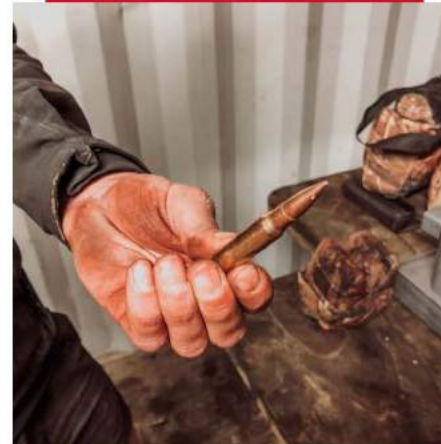
- Fuelchief Pyrotector tank on site at Fuelchief HQ

We hold a multi-national SwRI approval for the manufacture and distribution of the SuperVault tank range (outside of the USA, Europe and UK).

The SuperVault is a certified SwRI 95 – 03 (UL2085) multi hazard approved 4-hour fire rated fuel tank. These custom configured tanks are suitable for a variety of liquids including Jet A-1, petrol and Avgas. The integrity and compliance of the SuperVault makes it the only legally approved tank for the storage of fuel inside buildings and around boundaries.



- Fuelchief SuperVault cylindrical series tank for petroleum provider



- Bullets used for projectile testing of steel for SuperVault and Pyrotector

The Pyrotector fuel tank is the 2-hour fire resistant flammable storage tank that offers a light-weight solution to your fuel storage problems. Certified for SwRI 97-04 the Pyrotector is constructed with a self bunded steel tank design. These fuel tanks require no further bunding and provide 100% secondary containment. The customised design of the Pyrotector makes it an ideal solution for many industries including demanding ones such as diesel supply for truck stops, transport yards, non-retail sites, remote airfields, industrial sites and other areas where isolation distances are not critical. For flammable storage in building basements or in high traffic areas, you may be required to install the higher grade and compliant SuperVault.



Our innovative range of diesel storage tanks have been designed to be secure, safe and compliant. Two critical factors were taken into account when the DC Series tanks were constructed, and that was: to meet the most stringent environmental standards, and to operate reliably in the most severe conditions at a very respectable price range.

This range of storage tanks are made with a robust steel outer double wall design which is capable of holding 110% of the capacity of the inner tank. This dual function eliminates the risk of pollution and aids in the protection of the environment. The design of the DC Slimline series of tanks is compliant to strict Australian and New Zealand standards including AS1692, AS1940 and AS1657. These come in sizes ranging from 2,500L – 42,000L.



- Fuelchief DC50 tank on site



- Fuelchief FTN30 tank on site

The Fuelchief range of diesel container tanks have been designed to be secure, safe and compliant. The FT (FTN in Australia), FP and FM series of container tanks meet the critical factors (like the DC Series of tanks) in that their construction takes into account: meeting the most stringent environmental standards (by constructing and utilising a double-skinned self-bunded design); and to operate reliably in the most severe conditions.

This range of Fuelchief diesel (and waste oil) storage container tanks are made with the most robust steel ensuring that it is corrosion proof and built to withstand any external conditions. The dual function of a double-skinned tank eliminates the risk of pollution and aids in the protection of the environment.

The design of the Fuelchief container tanks are compliant to strict Australian and New Zealand standards including AS1692 and AS1940. Available in a range of sizes from 30,000L - 70,000L.

Vanguard™ & Praxis™

STATIONARY TANKS



- Fuelchief Vanguard cylindrical tank for rocket fuel storage

The Vanguard is a fuel tank which is specifically designed to provide tough, reliable and low-cost-per-litre diesel storage for consumers. This unique tank is made locally in our lean manufacturing facility in Christchurch.

It can be customised for the purpose of the client, therefore suiting a variety of industries. The Vanguard can range in length and depth and also be constructed for space-saving efficiencies. The range available (inclusive of the Vanguard iTank™) is comprised of a double-wall steel diesel tank that provides 100% secondary containment without the need for further bunding.

Although a tank primarily designed for diesel, the Vanguard can also be used for light fuel oil and lubricants and other fuels in some circumstances.

The Praxis is a single-skinned tank to use where bunding is already in place or not required. The Praxis sole purpose is to store fuels without the need to meet strict double-wall compliances, that said the Praxis does have an AS1692 rating. This is a great entry level solution if you are after a fast and effective basic solution for storing fuel and ensuring it is kept safe.

All Praxis tanks are shop fabricated under strict quality control and audit procedures. Each unit is pressure tested, and all penetrations are tested in the factory to ensure the tank is in compliance with industry code of practice and to ensure proper performance in the field. The Praxis meets international standards for fuel storage and provides an entry level solution for the storage of fuel.



- Fuelchief custom Praxis tanks for client



FARM & UTE TANKS



- Fuelchief overhead farm tank refueling machinery



- Robust parts used for our Fuelchief farm tanks

Farm Tanks

When it comes to storing fuel on site for the agricultural sector, many items need to be considered such as location, size of farm, fuel usage and how regularly fuel is delivered to the farm.

Fuelchief farm tanks suit a variety of rural locations across Australia, New Zealand and the rest of the world, they act as a storage solution for both petrol and/or diesel.

Our range are compliant (no tripod legs) for both Australia and New Zealand. They come in split compartment options and also are designed to be both above ground and on the ground which are both vital when quick access to fuel on or near agricultural sites is needed.

Fuelchief has released a series of farm tanks for the market that complies with AS1940, AS1692 and AS1657 requirements (API Australia) and NZ WorkSafe standards.



- Fuelchief Fortis diesel tanks and AdBlue tanks



- Fuelchief Utecube 600L tank on back of ute.

Ute Tanks

Fuelchief stock a variety of ute tanks for diesel refuelling. These range from the Fuelchief Fortis plastic tanks to the aluminium Utecube tanks. Sizes vary from 200L to 600L and are suited for utes of all shapes and sizes.

Manufactured with a robust, modern design and available in aluminum and certified plastic designs guarantees excellent durability in the toughest of conditions.

Built to handle every day knocks that come with working in heavy industrial environments, the Fuelchief ute tank range will give you years and years of consistent and reliable service.

TransCubes

The Fuelchief range of transportable fuel tanks are 110% bunded for extra security in storage of your fuel. These tanks come in a variety of sizes ranging from 800L up to 5,000L.

The TransCube range of tanks are stackable, moveable and work great as backup generators for commercial businesses such as hospitals and data centres. The equipment cabinet houses all your main pumping equipment and captures any spills or drips so they can be addressed immediately.

The cabinets are also lockable therefore ensuring that your fuel is fully protected from theft and the elements. These tanks can be transported full of fuel and have UL certifications.



- Fuelchief TransCube at quarry



- TransCube tanks onsite



Sapphire Lite & Online

Fuel management is becoming more and more important with every business globally. Liquid fuel can be one of your most expensive commodities, so the transfer, dispensing and monitoring of fuel must be carefully managed, here is where Fuelchief can help with their sophisticated fuel management systems (FMS).

We have an extensive range of Fuelchief compatible, quality solutions and accessories to ensure you have full control of all processes when it comes to monitoring your fuel down to the last litre. This allows you to never lose sight of where your fuel is going, regardless of the time of day.



- Fuelchief DC100 tank with refuelling occurring via Sapphire FMS



- Fuelchief DC200 with Sapphire FMS at Tyre Doctor rural Australia

When it comes to monitoring your fuel, the Sapphire range of products are your number one choice. Sapphire Online and Sapphire Lite are largely becoming top priority for a range of industries who need to manage their fleet fuel consumption including public transport depots, civil contractors, transport operators and marinas.

The benefit of this FMS is the real-time activity which can be viewed in Total Site Manager (TSM); a cloud-based web portal that can be accessed by smartphone, tablet, and desktop. Using PIN, card and contactless technology, the Sapphire uploads each transaction to the TSM website the minute the nozzle is returned to the holster.

The system is compatible with all major fuel cards, in fact, you can use any card with a magnetic stripe on the back, which makes this system ideal for the business that wants to use one card to control fuel drawn in their own yard and on the road.

Determine the level of security you need at your pump(s). Choose the required prompts: vehicle or user number, hours, odometer or any combination of these. It will control up to 4 pumps on site and even better still, all 4 pumps can operate at the same time while the system records every piece of information that you ask it to.



- Custom SuperVault for client at Bromley facility

Projects & Custom Work

With regulations increasing and more customised solutions needed for a variety of industries, Fuelchief provide solutions for clients who are concerned about power failure in their buildings, clients who need tanks for critical situations such as hospitals and data centres, along with those who are working on projects 'outside the norm' such as rocket launchpads, hydraulic dam sites, Antarctic exploration, remote islands and mine sites.

Talk to one of our team to work through a solution for you.



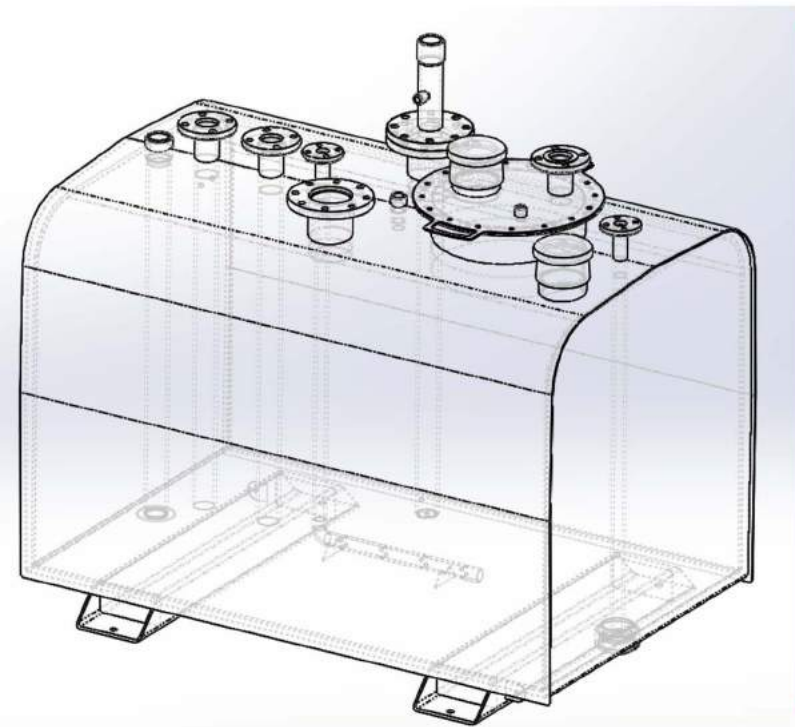
- SuperVault tanks in basement of building providing power to back up generators



Design

Our range of tanks are fit for purpose from standardised to bespoke. Our design team are constantly integrating the latest technology and traditional methods to ensure each GA drawing is rendered to meet the needs of the client and is therefore engineered to perfection.

Clients work closely with our design team to ensure each tank is designed down to the final millimeter before it heads over into production at our manufacturing facility.



- Fuelchief design work through SOLIDWORKS®.



- Fuelchief welder in action

- Maneuvering tank in factory



Production

The infrastructure available at our New Zealand and Australian warehouses allow us to follow a lean process where our talented and precision welders fabricate your tanks efficiently.

Our team undergo continuous training to keep up with the international standards in manufacturing of bulk fuel solutions for a variety of projects.



- Fuelchief custom tank in our New Zealand facility



The People

Like many innovative manufacturing companies Fuelchief is filled with incredible, smart, talented and interesting people. They say a business is only as successful as the people in it, and that can best be said for the staff across Fuelchief. Each and every member brings in a level of loyalty, commitment and drive, that when combined, allows us to create leverage in the market.



Family Values

Fuelchief is a family owned business with a strong heritage and stewardship. There is a sense of inclusion at Fuelchief with an open-door policy right from the ground up. The management team are extremely accessible and want to ensure each and every member can flourish in their environment. Like any family at Fuelchief we value:

- Mutual respect
- Integrity
- Responsible risk taking
- Support
- Hope
- A sense of humour
- Inclusion
- Diversity
- We enjoy a good BBQ and time to unwind



Our Departments

Quality products, customer service and innovation are our passion and our people are our strength, which is why we provide great development opportunities from our factory floors to our offices. Our employees make a real contribution to our business and our board members. We're a niche business, yet we do have a variety of roles, some of which are listed below:

- Sales
- Customer Service
- Management
- Finance
- Administration
- Health & Safety
- Human Resources
- Production
- Marketing
- Welding
- Purchasing
- Engineering



Let's talk...



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